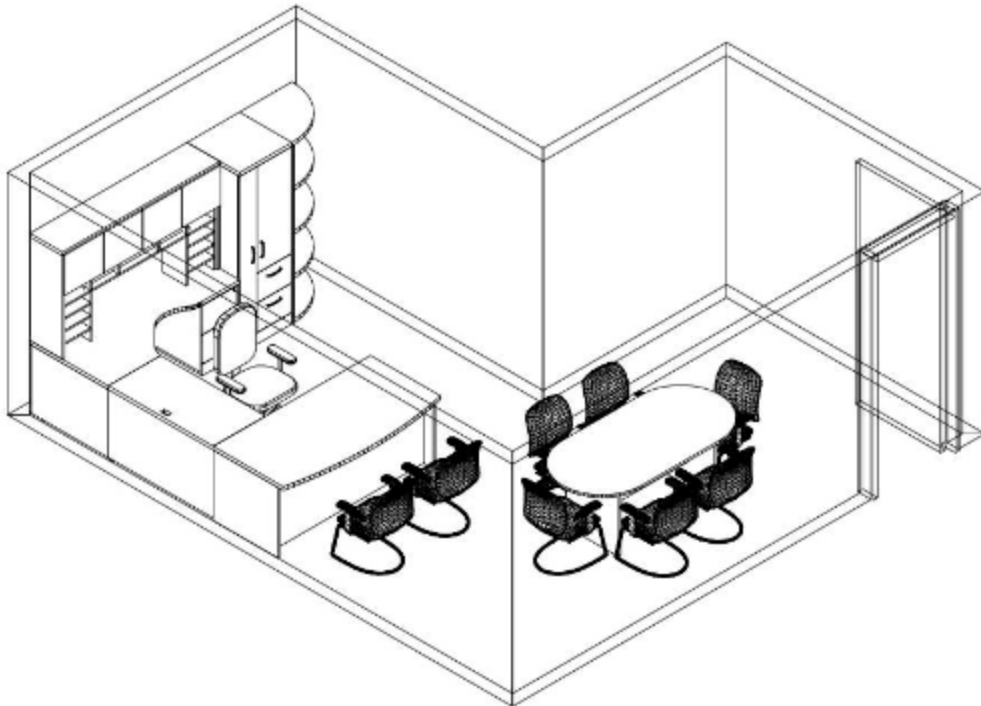


# Company Profile

of



**VENCOM INFRASTRUCTURE PVT. LTD.**



Main company contact:

Mr. Kabir Saraf (Managing Director): Tel: +91 8860786029, 0124-4101888 E-Mail: [info@vencom.in](mailto:info@vencom.in)  
7<sup>th</sup> Floor, Silverton Towers, Golf Course Ext. Road, Gurgaon-122018, Haryana (India)

## 1. Business, Administrative & Contact Information

- a. **Business Name:** VENCOM INFRASTRUCTURE PRIVATE LIMITED
- b. **Business Type:** Company
- c. **Company registration number:** U45200DL2007PTC160842
- d. **Incorporation Date:** 21<sup>st</sup> March 2007
- e. **List of Directors:** 1- Mr. Kabir Saraf , 2- Mrs. Kamla Saraf
- f. **Tel:** (+91) 8860786029, 0124-4101888
- g. **E-mail:** [info@vencom.in](mailto:info@vencom.in)
- h. **Website:** www.vencom.in
- i. **Registered address:** G-3, 252 H, Kailash Plaza, Sant Nagar, New Delhi-110065
- j. **Postal Address:** 7<sup>th</sup> Floor, Silverton Towers, Golf Course Ext. Road, Sector-50, Gurgaon-122018
- k. **Corporate Office:** 7<sup>th</sup> Floor, Silverton Towers, Golf Course Ext. Road, Sector-50, Gurgaon-122018

**Accounts manager:** Mr. Pradeep Narayan Sarangi (T: 8743842805)

**VAT, C FORM & TDS consultant:** Mr. Amit Kumar Gupta (T: 9871513503)

**Chartered accountant:** Mr.Subrat Jena (T: 9910286868)

**Advocate:** Mr. Gurpreet Singh (T: 9871232663)

## 2. Introduction

### a. Company History

Vencom was founded in 2006 and incorporated under the Companies Act, 1956 (No.1 of 1956) on 21<sup>st</sup> March 2007. In its early days Vencom primarily catered to the retail design segment and worked for prominent players such as LG Electronics, VIP Blowplast & Red Tape Shoes. As time went by the management decided to focus on the Office Interior segment owing to the larger floor areas and concentration of work within geographies. Year 2008 onwards Vencom dedicated itself solely to Banking and Office Interiors and has since never looked back. Vencom today enjoys an enviable client list and a 100% delivery record with recommendation of top professionals serving as a feather in its hat.

### b. What the company does

Vencom provides Turnkey interior fit-outs, remodelling and retrofitting services for Offices & Banks. All aspects from design to project management and execution are controlled in-house.

## 3. Strategy

### a. Vision statement

Vencom strives to achieve excellence in turnkey interior fit-outs and hopes to further expand its presence into profitable geographies overseas. The company also wishes to evolve into a system driven organisation in the future.

### b. Mission statement

To form a team dedicated to providing exceptional customer service. We will provide a professional approach to constructing exceptional quality projects which meet budget and schedule goals.

### c. Values

Build lasting relationships based on trust and integrity.  
Always Deliver.  
Achieve efficiency through outsourcing and automation.  
Strive for perfection across all domains.

## 4. Business concept

### a. Business competitiveness

- Strong local vendor database
- Credibility amongst suppliers
- Low fixed overheads
- Robust project management skills

### b. Quality & Safety policy & objectives

Vencom adheres to strict safety standards ensuring worker safety above all on its sites. The use of proper safety equipment such as gloves, shoes, glasses, hard hats etc. are followed. We use high quality ISI grade materials for construction.

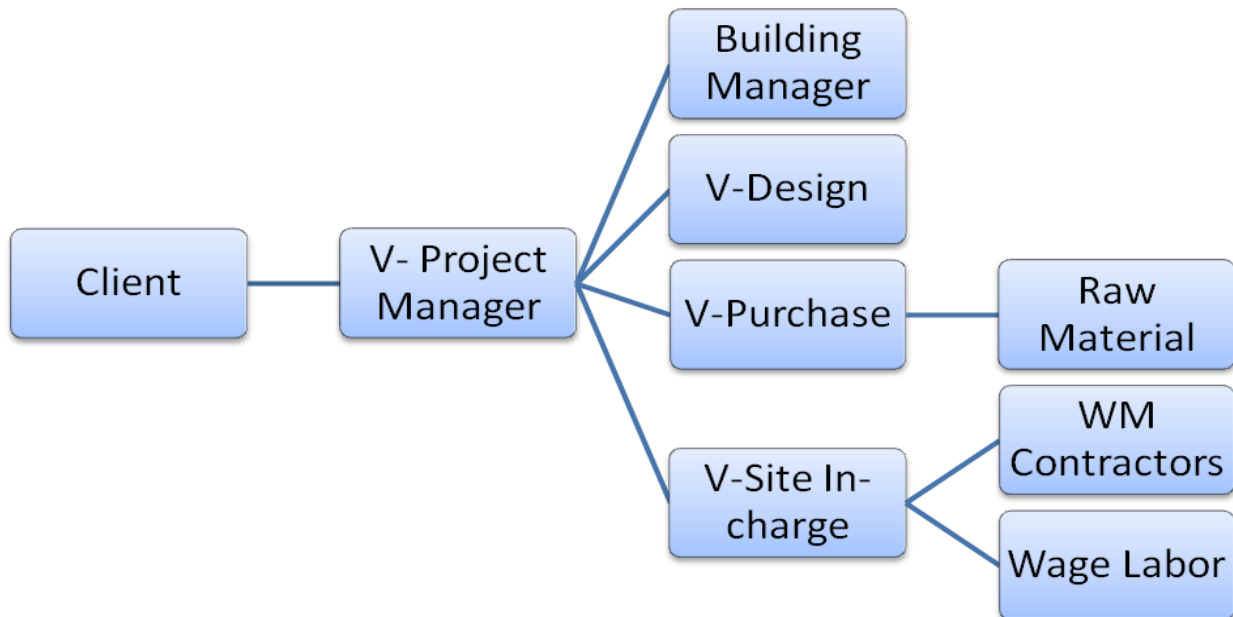
### c. Service pledge

To deliver on time, within budget and high quality projects.

### d. Business model

Our business currently operates on a centralised model in which the top management directly takes care of day to operations and correspondence with lower level executives. This is practiced to keep our fixed costs low and prices competitive until the company has achieved enough organic growth to absorb the cost of middle management while remaining competitive and profitable financially.

## e. Value chain



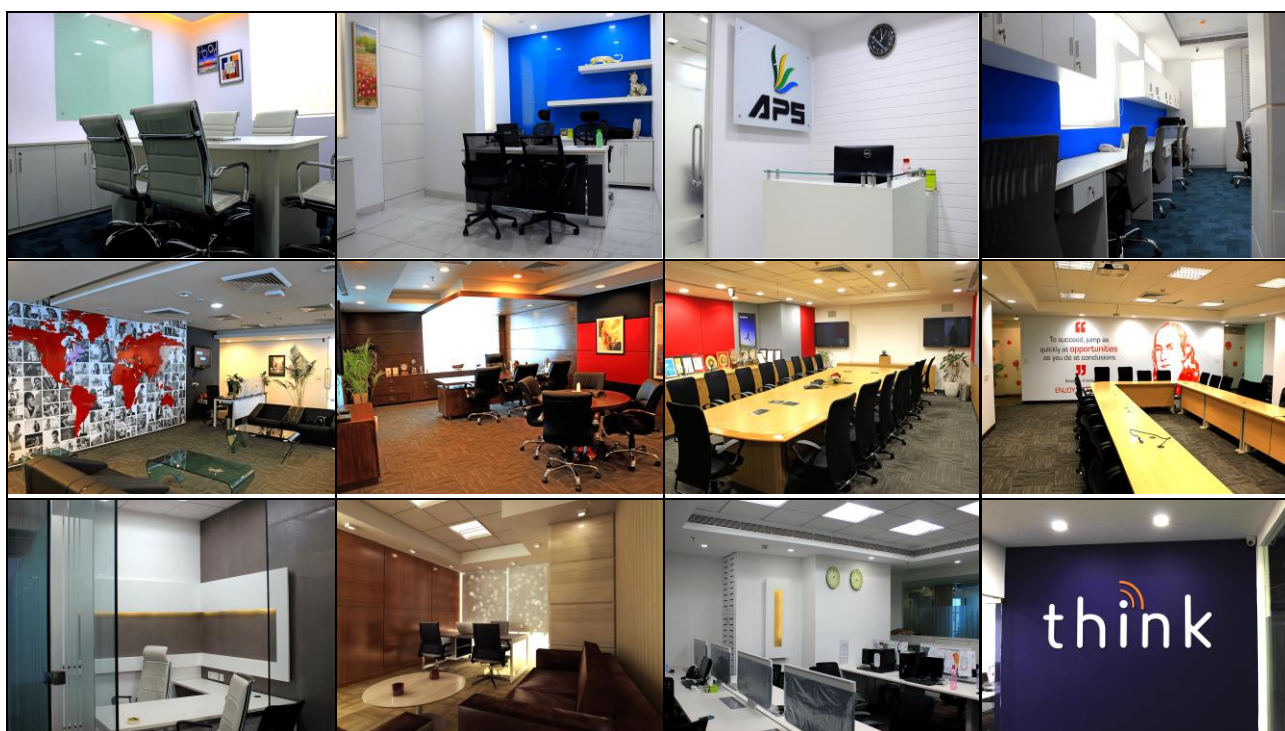
## 5. Top 50 Completed projects

- 2 retail stores for LG Electronics in Gurgaon and New Delhi
- 7 retail stores for VIP Blowplast across India.
- Flagship store for Red Tape Shoes in Mumbai.
- 13 Outlets for IndusInd Bank in Mumbai and Delhi.
- Office for Texas Instruments at ABW Tower, Gurgaon.
- Office for Broadcrown India at MGF Plaza Mall, Gurgaon
- Office for Power Engineering India Pvt. Ltd and MGF Plaza, Gurgaon
- Office for Bergen Electronics India Pvt. Ltd. At Udyog Vihar, Gurgaon
- Office for ICRA at Logix Park, Noida
- Office for Visage at H Block, Sector-63, Noida
- Office for CK International, Electronic City, Gurgaon
- Office for The Sunday Guardian at Okhla, New Delhi
- Penthouse for Ms. Sengupta at Bestech Parkview City, Gurgaon
- Office for Sidhartha Developers, Sector 44, Gurgaon
- Office for CEPM Private Limited, Sector 5, Noida
- Office for South India Oils, Okhla, New Delhi
- Office for R.K Group, Jangpura, New Delhi
- Corporate Office & Retail outlet for Gianis Ice Cream, Mayapuri, New Delhi & Faridabad
- Office for Taj Computer Solutions, New Delhi

- Office for Core Fiscal Services, South Extension, New Delhi
- Office for Roca Bathroom Products, Cybercity, Gurgaon
- Office for Mahindra Comviva, Sector 34, Infocity, Gurgaon
- Office for Allied Power Solutions, Patparganj, New Delhi
- Office for Think Technology Services (Dubai), ETT 2, Noida
- Midway Shelters for DLF Universal Ltd, DLF Golf Course, Gurgaon
- Office for Knitcraft Apparels Pvt. Ltd., Udyog Vihar, Gurgaon
- Design documentation for Neo Pack, SAS Towers, Gurgaon
- Franchise Centers for Jetking across Delhi Ncr
- Franchise outlets for Makemytrip.com
- Office at Palm Springs Plaza, Gurgaon

## 6. References

- Mr. Adesh Jain, Chairman of International Project Management Association. Tel: 9810322048
- Mr. Deepak Verma (Dubai), Managing Director, Think SS Technologies. Tel: 0097 -150-457-0395
- Mr. Deepak Grover, CEO, Power Engineering India Pvt. Ltd. Tel: 9871110765
- Mr. Vinay Gupta, CFO, ICRA, Tel: 9811108670
- Mr. Nagaraj, Admin, Mahindra Comviva, Tel: 7760982699
- Mr. Vipin Rastogi, Finance Head, Roca Bathroom Products, Tel: 8800466067



Thank you for taking the time to go through this business profile. If there are any questions or comments, please contact us on [info@vencom.in](mailto:info@vencom.in)